

# Exceeding Customer Expectations Using No-Code Workflows and Business Rules

Professional services companies exist across every kind of industry—and many such companies serve multiple industries at once. Providing business solutions to a diverse body of clients requires software capable of adapting to case-specific needs with speed, efficiency, and accuracy.

Decisions is a no-code workflow and business rules solution with the flexible, simple design tools your professional services business needs to achieve a high degree of agility and to meet and surpass client expectations. Here are some of the benefits of using our platform.

## CUSTOMIZABLE RULES AND WORKFLOWS

Many professional services industries are forced to use business solutions that are built to serve broad use cases. Often, these solutions don't provide out-of-the-box functionality to meet your specific needs. Accounting is a perfect example: Enterprise accounting firms may file thousands of documents across multiple entities based in multiple states and/or countries. All of this documentation may be subject to unique needs and demands from local governing bodies. Enterprise accountants require software that is capable of accommodating specialized processes and needs.

Decisions allows any business to customize rules and workflows to its exact needs and specifications. Instead of trying to adapt your business process to your available software, you can instead build software that serves your process.

## ABILITY TO QUICKLY LAUNCH NEW PROJECTS

Your core professional services might be adequately supported by inflexible software. But new ventures, special projects, and evolving industry needs may require new workflows and rules that deviate from your existing software infrastructure. A healthcare organization may need new rules to manage infectious disease protocols or to facilitate billing and collections workflows in a fastevolving situation involving insurance coverage. A financial services company may need a different build for workflows supporting a new financial product or new regulations for an existing

## EASY MAINTENANCE AND UPGRADABILITY

The ability to customize software may entice many professional services companies, but leveraging these capabilities must be simple and user-friendly. Custom rules and workflows for individual customers are only useful for your business if they can be quickly built and supported through automation, allowing your business to maintain speed and efficiency in your services. Consulting firms across any industry face new challenges and workflow needs with every client they take on. Customizations can be easily added and maintained through Decisions' drag-and-drop rules and workflow platform. Professional services industries we've served:

- Accounting Firms
- Auditing Firms
- Legal Services
- Consulting Firms
- Home Services



product entering a new market. When new challenges arise, rigid software is often slow to adapt. Decisions can help you implement a quick, organized strategy shift.

### NO LIMIT TO RULES COMPLEXITY

Equipment maintenance has a direct impact on manufacturing bottom lines, affecting how frequently equipment is out of order and halting production workflows. Decisions offers an easy framework for monitoring remote devices and applying equipment-specific logic, including triggered notifications and assignment racking, to maximize the value and longevity of your equipment.

### NO LIMIT TO RULES COMPLEXITY

For small workflows and customized business rules, Decisions offers fast and simple software builds to quickly deliver solutions. But no amount of complexity is beyond the scope of the platform's capabilities. Companies managing thousands of rules across multiple business entities around the world have managed to build comprehensive rules and workflow solutions that support their need for organized, streamlined corporate management.

Your company's success depends on its ability to help clients overcome whatever challenges they may face. Find out how Decisions can address these pain points for both your company and your clients—request a demo today.

### ABOUT DECISIONS

Decisions is a leading provider of no-code, business process automation software, headquartered in Chesapeake, VA. Decisions technology is deployed as the basis of multiple commercial applications in healthcare, life sciences, finance, logistics, and operations software. It is used directly by companies on almost every continent, ranging from mid-size companies to many Fortune 500 corporations.

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